

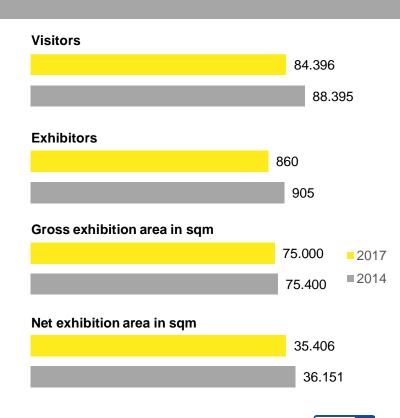


Show report 2017



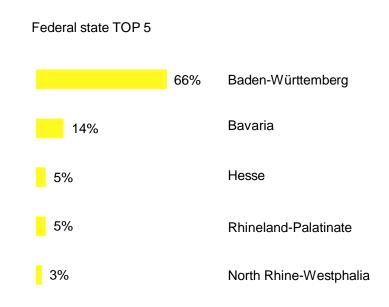
#### **Statistics**

This year 860 exhibitors presented products and services on an area of 75.000 square metres to the 84.396 interested visitors.



## Visitor survey - Catchment area

Most visitors came from Baden-Württemberg, Bavaria and Hesse, followed by Rhineland-Palatinate and North Rhine-Westphalia.





# Visitor survey - Economic sector TOP 5 \*

Most of the visitors came from the general education sector.

General education

40%

Preschool, day care center
22%

Vocational school
15%

Authority, public institution 9%

Adult education

8%

\*multiple choice

#### Visitor survey - Position in company

37 % of the trade visitors are work as lecturer or teacher.

Other salaried staff, civil servant, skilled worker

18%

Department head, group head, team leader

14%

Pupil / Student

10%

Entrepreneur, co-owner, freelancer

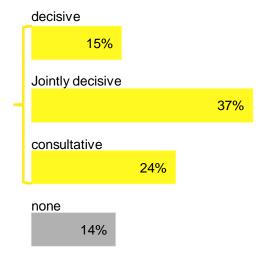
6%

Trainee



#### Visitor survey - Decision-making competency\*

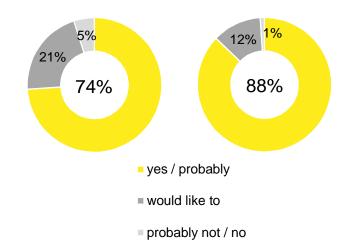
76% of the didacta visitors are directly involved in investment decisions.



\* difference to 100% = pupil / student / not working

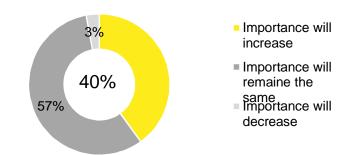
## Visitor survey - Intention of revisitation & Intention of recommendation

This event is a firm feature in the calender: 74% intend to return to didacta and 88% will recommend the event to others.



# Visitor survey - Importance of trade fair

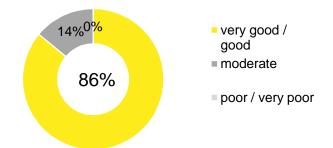
40% of the trade visitors see an increasing importance of didacta for the future.





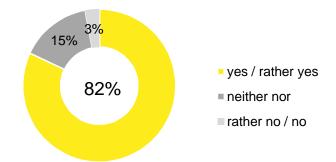
#### Visitor survey - General assessment

The trade visitors have once again given the trade fair excellent marks. Average raiting of 1.9.



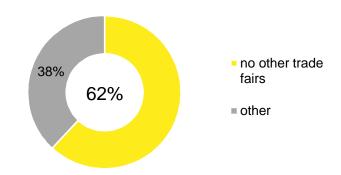
## Visitor survey - Completeness of range products

82% of the visitors assess the range of products as complete.



# Visitor survey - Visit of other trade fairs

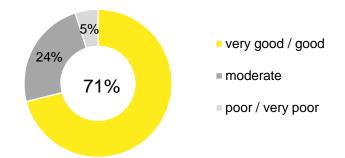
Almost two thirds of all visitors do not visit other similar trade fairs besides didacta.





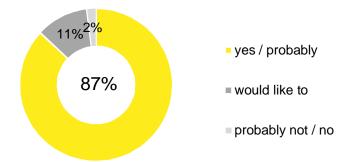
## Exhibitor survey - General assesment

The exhibtors have given the trade fair a good overall mark, rating it with 2.2.



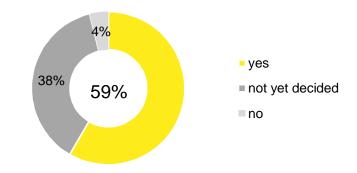
## Exhibitor survey – Intention of recommendation

87% of the exhibitors are willing to recommend didacta to others.



## Exhibitor survey - Intention to participate again

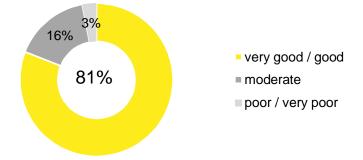
More than half of the exhibitors intend to participate again.





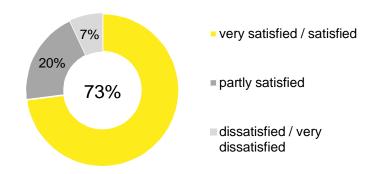
## Exhibitor survey - Importance of trade fair location

81% of the exhibitors asses the importance of the trade fair location as very good / good.



#### Exhibitor survey - Satisfaction with trade fair objectives

Nearly three quarters are very satisfied with the achievement of their trade fir objectives.



# Exhibitor survey - Business success assessment

The business success at didacta 2017 was well assessed by the exhibitors.

