











As the partner country of CMT, REISEN & CARAVANING HAMBURG and TC, you can reach travel enthusiasts in Northern, Central and Southern Germany. Impress holiday fans with the highlights and attractions of your country and turn visitors into your new guests. You will also garner worldwide attention via the international media world, which provides extensive reports on all channels.

Exhibition	Where	Exhibition days	Visitors	Exhibitors	Area in m²	Accredited journalists
CMT The Holsony Editorion	Stuttgart Southern Germany	January   Duration 9 days	300,000	2,100 from around 100 countries	120,000	Over 1,700
REISEN GARAGURG HAMBURG	Hamburg Northern Germany	February   Duration 5 days	77,000	784 from 37 countries	77,000	169 on-site   191 online
TC TC	Leipzig Central Germany	November   Duration 5 days	70,000	500 from 80 countries	60,000	150
Reach everyone with one partnership	Visitors from all over Germany	19 exhibition days	447,000	3,384 from up to 100 countries	257,000	Over 2,000

## PARTNER COUNTRIES IN THE PAST

#### **CMT PARTNER COUNTRIES**

2020 Montenegro

2019 Carinthia/Austria

2018 Panama & Hungary

2017 Albania

2016 India & Switzerland

2015 Seychelles & Romania

2014 Dominican Republic

& Serbia

2013 Santa Catarina/Brazil

& Slovakia

2012 Malaysia & Croatia

2011 Kenya & Iceland

### REISEN & CARAVANING HAMBURG PARTNER COUNTRIES

2020 USA

2019 Mediterranean Special

2018 Denmark2017 Spain

2016 Focal Point: AlpineDreams

2015 Focal Point: CruiseDreams

2014 Seychelles

2013 Iceland

2012 Malta

#### TC PARTNER COUNTRIES

2019 UNESCO World Heritage

region Erzgebirge

2018 Freudenstadt in the Black Forest

2017 Seychelles | Hohe Tauern holiday region/Wildkogel Arena





## AS A PARTNER COUNTRY

As a partner country, you have the starring role at the three most important holiday exhibitions for Northern, Central and Southern Germany. Journalists from all over the world, influencers, trade visitors and visitors devote all their attention to the partner country.

This means new potential guests on your partner country stand and international PR effects.

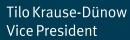






#### Dušanka Pavićević **Deputy Director** National Tourism Organisation of Montenegro

"It was a good decision to come here in january 2020 as the partner country! Our participation in CMT offered us numerous opportunities to make contact with our target group and the entire market. Although we knew that CMT is the largest holiday exhibition for consumers, we did not expect so many visitors. Our stand was very busy and the demonstrations were always full. We are very satisfied!"



Visit USA and Managing Director of CANUSA Touristik GmbH

"The USA received a very positive response at the holiday exhibition in 2020. Every exhibitor reported a substantial increase in the number of inquiries compared with previous years. The quality of the discussions was impressive. The chosen format is encouraging for the future. We felt that interested parties came from every surrounding federal state specially to obtain information about the USA and be inspired by the country."



"TC 2019 was a fantastic exhibition. We and our 17 coexhibitors on the Erzgebirge stand were pleased with the high number of visitors and the excellent organisation by Messe Stuttgart. We represented the Erzgebirge region very well and celebrated gaining the title of UNESCO World Heritage region with many visitors on Friday on the Erzgebirge Day."



BEFORE & DURING >>> Exclusive visitor magnet THE EXHIBITION >>>> Maximum media interest

**AFTER THE** >> More traffic on the homepage >> Increased travel

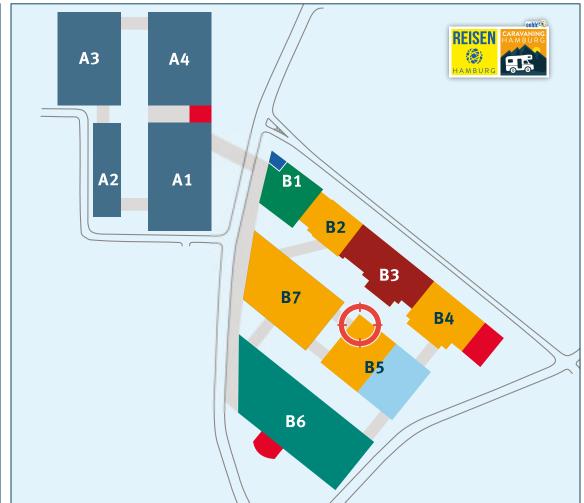
Rise in the number of hotel bookings

# EXCLUSIVE LOCATIONS FOR YOUR DESTINATION

Whether Stuttgart, Hamburg or Leipzig, your country is the centre of attention at all three holiday exhibitions. Your premium stand positions directly at the hall entrances attract the attention of every visitor.

Modern infrastructures ensure an easier stay for your team throughout the exhibition.



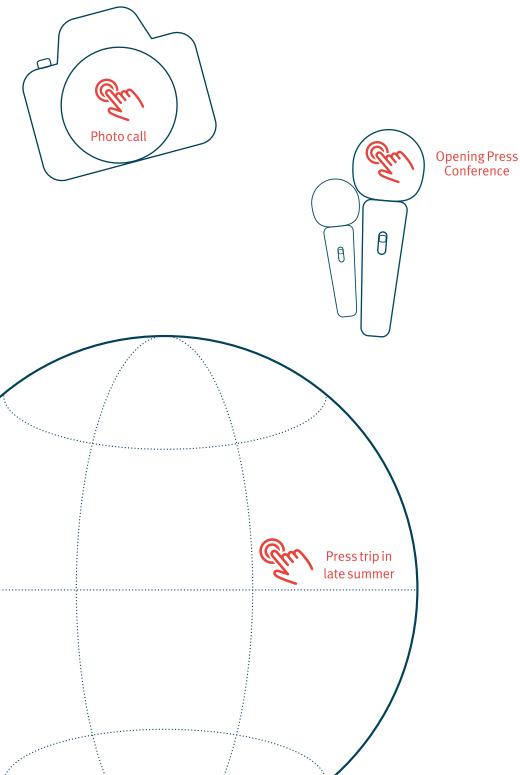




Provisional placement of the partner countries

Tourism, camping grounds Caravaning, mobile homes, caravans Caravaning and camping accessories Caravaning, offroad vehicles

# MAKE YOUR COUNTRY THE MAINTOPIC







Partner countries are the focal point of interest for visitors who are keen on travelling. Showing a great deal of curiosity and enthusiasm visitors, journalists and tourism experts let themselves be surprised and thrilled by the tourist attractions.

Accompanying

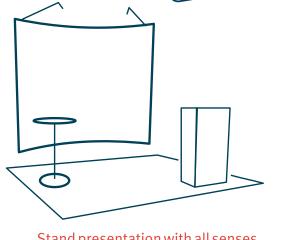
stages

A large number of visitors choose the partner country as their next holiday destination and therefore generate the first bookings of the year. You can also use the holiday exhibitions as a platform for medial and political networking.

### xposphere – online extension of the exhibition

All exhibitors and partner countries at the three exhibitions are represented with their offering on the online platform xposphere. 365 days, 24 hours a day. The complete exhibition offering is therefore available to an estimated 1.2 million users the whole year round and can be updated by the exhibitors if necessary.





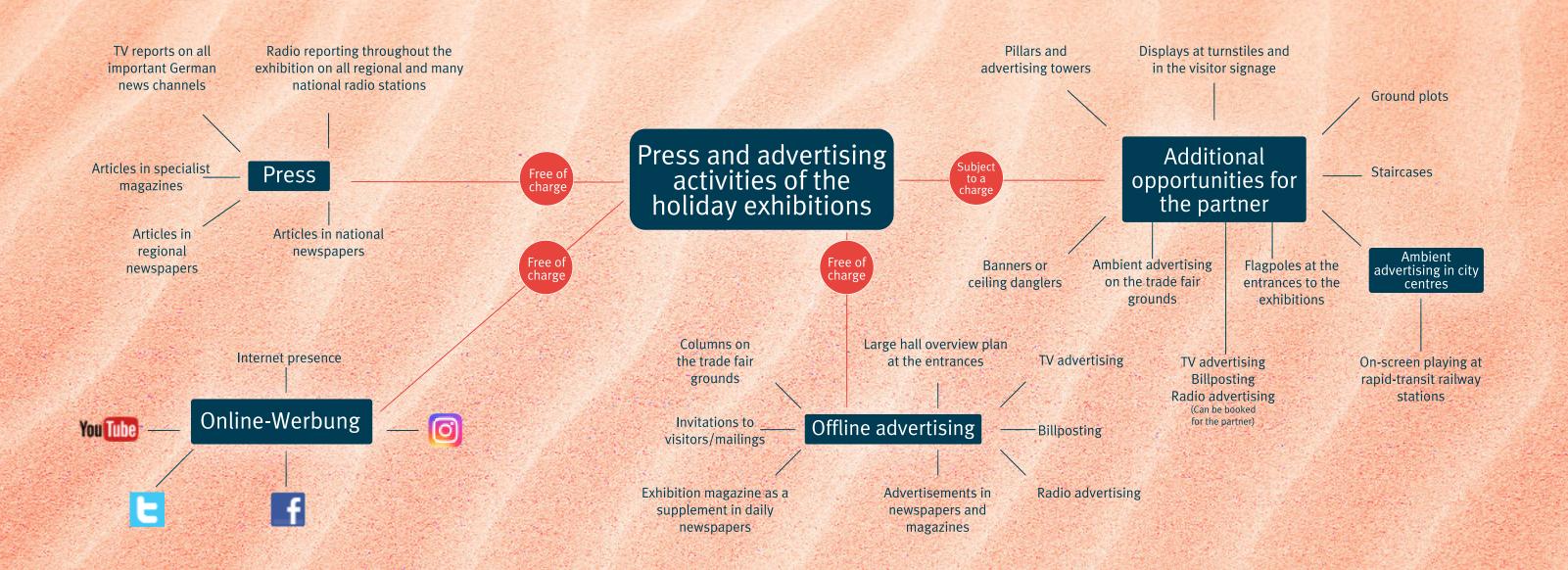
compartment and press centre



# PRWORK&ADVERTISING WITHPEAKREACH

We will arouse the interest of the international media through extensive press relations. Over 2,000 accredited journalists from all over the world report on CMT, REISEN & CARAVANING HAMBURG and TC.

Eye-catching advertising via traditional media and social media channels create a huge reach and make the partner country the focus of attention among the general public.





### ATTRACTIVE PACKAGE PRICE FOR ALL 3 LOCATIONS

**1. Cooperation contribution** for CMT, REISEN & CARAVANING HAMBURG, TC Leipzig

2. Stand fees

3. Individual costs

Stand construction I Additional advertising, brochures, giveaways, etc. I Press trip I Folklore/music group I Delegation I Travel I Hotel accommodation I Speakers I Catering for stand party (security: included)

A worthwhile investment

